



**Business
Overview:**

xpdx, a business of International Paper, is North America's largest marketer and distributor of printing papers and graphics supplies and equipment. It is also a major distributor of packaging supplies and equipment, and janitorial-sanitary supplies and equipment. Customers include commercial printers, publishers, manufacturers, retailers, facility managers and companies across many industry segments served from more than 260 xpdx locations.

xpdx also provides third-party logistics services for companies worldwide through xpdx Supply Chain Services, Tampa, Fla. Other xpdx owned-and-operated businesses include Toronto-based xpdx Canada, Chihuahua-based xpdx Mexico, Chicago-based Fidelity Container, Newark, N.J.-based Central Lewmar; New York-based Bulkley Dunton and Strategic Paper Group; Lenexa, Kan.-based xpdx Printing Technologies; Loveland, Ohio-based Saalfeld Redistribution; Cleveland, Ohio-based xpdx National Technology Center, as well as a network of more than 150 retail paper and graphics stores across North America. xpdx has a large business-to-business e-commerce hub at xpdx.com. xpdx also serves its customers globally through strategic alliances with Antalis – distributor of paper and packaging supplies and equipment in 37 countries across Europe, Asia, South America and Africa; and with Geodis – a global logistics provider ranking among the top four companies in its field.

xpdx is one of the largest providers of post-consumer waste content and recycled printing papers in North America and has Sustainable Forestry Initiative® and Forest Stewardship Council chain-of-custody certification at all of its U.S. locations. For additional information, visit www.xpdx.com.

xpdx Numbers: With 2007 annual revenues of \$7.3 billion, xpdx carries more than \$400 million in daily inventory at its distribution locations. xpdx delivers customer solutions through 115 wholesale distribution centers with over 10.3 million square feet of warehouse space, and over 150 stores serving retail customers and small printers in the U.S., Canada and Mexico.

**Corporate
Headquarters:** 6285 Tri-Ridge Blvd., Loveland, OH 45140
Main Phone: 513-965-2900

President: Tom Kadien

**Other xpdx
Headquarters:** Hartford, Conn. (North Central Region); Greensboro, N.C. (South Central Region); Denver, Colo. (West Region); Chicago, Ill. (Stores).

People: xpdx employs more than 7,500 people across the U.S., Canada and Mexico.

**International
Paper:** International Paper (NYSE:IP), founded in 1898, is a global uncoated paper and packaging company with primary markets and manufacturing operations in North America, Europe, Russia, Latin America and Asia. Its uncoated papers and packaging businesses are complemented by xpdx, North America's largest distributor of printing papers and graphics supplies and equipment. Headquartered in the United States, International Paper employs approximately 54,000 people in more than 20 countries, and serves customers worldwide. Annual sales are about \$22 billion. International Paper partners with customers and environmental, academic, civic and governmental organizations, as well as landowners and harvesting professionals, to encourage responsible forest stewardship, improve the health and productivity of forestlands and increase recovery of our recyclable products. The company has a long-standing policy of using no wood from endangered forests. To learn more about International Paper, its products and commitment to economic, social and environmental sustainability, visit www.internationalpaper.com.

**For Information,
Contact:** Stephanie Mangini, Business Communications Manager
6285 Tri-Ridge Blvd., Loveland, OH 45140
Phone: 513.965-2805
E-mail: Stephanie.Mangini@xpdx.com

2/08

We deliver excellence.